

The role of policies in reducing the cost of capital for offshore wind

Mak Dukan^{,[1]} Anurag Gumber^[1], Florian Egli^[2], Bjarne Steffen^[1] ^{**}*

^[1]
*Climate Finance and Policy Group, ETH Zürich
Clausiusstrasse 37
8006 Zürich*

^[2]
*Energy and Technology Policy Group, ETH Zürich
Clausiusstrasse 37
8006 Zürich*

** corresponding author: mak.dukan@gess.ethz.ch*

*** Co-authors: anurag.gumber@gess.ethz.ch, florian.egli@gess.ethz.ch, bjarne.steffen@gess.ethz.ch*

Funding from the European Union's Horizon 2020 research and innovation program, European Research Council (ERC) (Grant Agreement No. 948220, Project GREENFIN) is acknowledged.

Abstract

Offshore wind will play a critical role in decarbonizing Europe's energy infrastructure. Nevertheless, according to recent financing cost surveys, its investment risk expressed as the cost of capital (CoC) is higher than for onshore wind and solar photovoltaics, the two leading renewable energy technologies on the continent. This article elaborates on the possible reasons behind the offshore wind CoC premium and potential remedies. Our analysis discusses that the massive capital expenditures and high construction complexity have concentrated European offshore wind ownership among utilities and oil & gas companies capable of stomaching offshore wind construction risks. Owing to their legacy investments in higher risk and return fossil fuel infrastructure, such companies might have high return expectations, leading to higher CoC. Further, the policies to support offshore wind have thus far created significant revenue risks that worsen financing conditions for offshore wind. We discuss possible policy solutions to alleviate these risks, including revenue stabilization, enabling a more liquid refinancing market, and creating more robust corporate Power Purchase Agreements via government guarantees.

1. The offshore wind cost of capital premium

Offshore wind is facing challenges across several fronts, including increasing raw material prices, supply chain bottlenecks, and rising general interest rates¹. These changes in the investment environment are delaying projects², making achieving climate targets more challenging. As part of its European Green Deal, the European Union (EU) plans a 55% CO₂ emissions reduction by 2030, compared to 1990, and to become climate-neutral by 2050. Reaching these goals will require a massive increase in renewable electricity investments³. Offshore wind will make up a significant share of these projects, with plans to increase its capacity to 100 GW by 2030 – up from the 27.7 GW of total installed capacity in 2021⁴. Policies will be critical in navigating the current investment risks and ensuring offshore wind rollout remains on track.

Recent empirical studies show that offshore wind projects have higher investment risks than solar photovoltaics (PV) and onshore wind^{5,6} – the two leading renewable energy (RE) technologies with the largest installed capacity in Europe. Investors incorporate investment risk in the costs of capital (CoC), representing the expected return capital market participants require to fund a particular investment⁷. Higher investment risks lead to higher return expectations and CoC⁸. In Figure 1, we aggregate the results of the recent financing cost studies, showing that the CoC for offshore wind in the EU was, on average, 1.3 percentage points (pp) higher compared to the CoC for onshore wind and solar PV in the leading European offshore wind markets during 2017–2020. Figure 1 b) and c) break down the composition of the EU-wide offshore wind CoC premium, showing countries with higher and lower sample sizes. In some countries with larger sample sizes, such as Germany, the offshore wind CoC premium is even more significant, amounting to 3.3 percentage points, compared to solar PV as the lowest CoC technology in that country. While the size of the CoC premium varies, it is positive in all European countries with offshore wind projects.

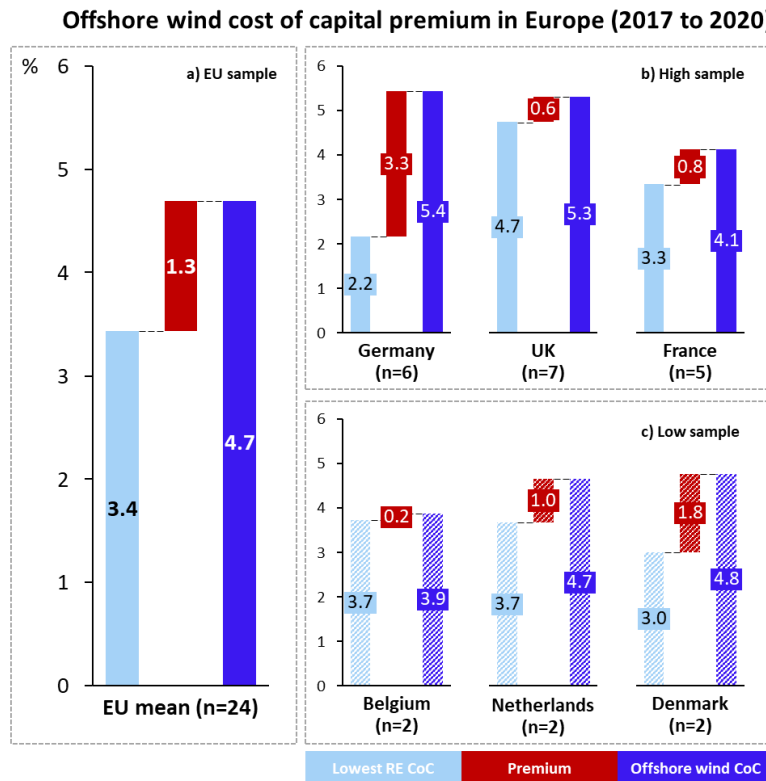


Figure 1: (a) Offshore wind CoC across a sample of EU countries compared to RE technologies with the lowest surveyed CoC in that market. The offshore wind premium and the lowest RE CoC is an average of the offshore wind premiums and lowest RE CoC from individual European countries in panels b) and c). (b) High-sample countries with more than 2 offshore wind CoC estimates (c) Low-sample countries with up to 2 offshore CoC wind estimates. Lowest CoC technologies: PV in Germany and France and onshore wind in the UK, the Netherlands, Belgium, and Denmark. The number of offshore wind estimates: Germany (n=6), UK (n=7), Netherlands (n=2), Belgium (n=2), Denmark (n=2), and France (n=5). Please refer to the Supplementary information for more explanation on the exact method of deriving the presented values. Source of data: AURES II project⁵ and IRENA⁶

Previous experiences with onshore wind and solar PV indicate that policy action is critical for de-risking technologies in early deployment phases, reducing the CoC⁹. Besides accelerating the rollout of offshore wind, decreasing the CoC could also lead to significant reductions in offshore wind production costs, creating less need for public support to make the projects economically viable¹⁰. Although the CoC premiums from Figure 1 seem small, they significantly impact electricity production costs^{11,12}. In a stylized calculation, a 3.3 percentage points CoC premium in Germany leads to 26% higher levelized costs of electricity (LCOE), as shown in Figure 2 a).

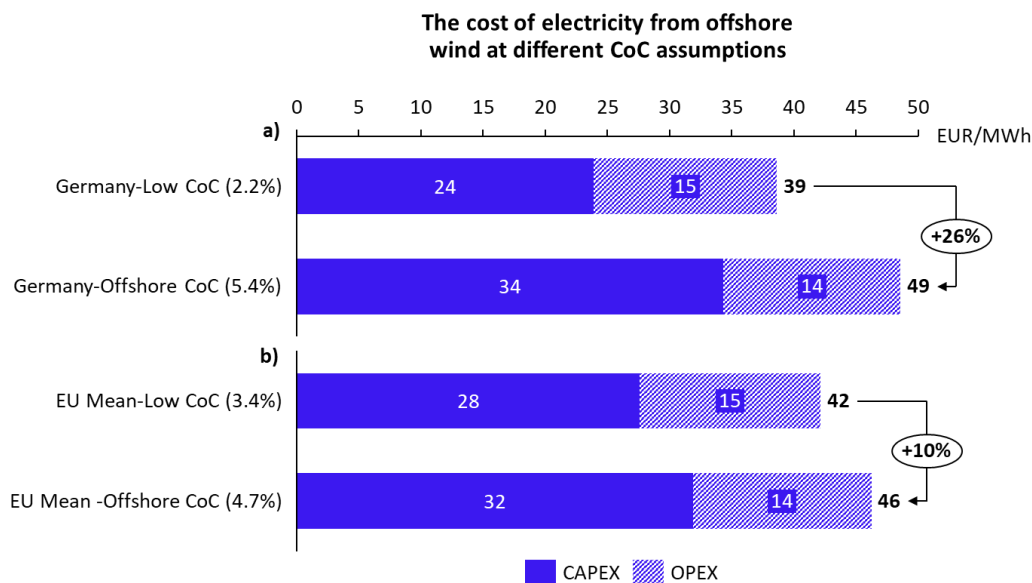


Figure 2: The levelized cost of electricity (LCOE) for offshore wind at different cost of capital assumptions. In panel a), we show the lowest recorded CoC for Germany of 2.2% (solar PV) and the German offshore wind CoC of 5.4%. In panel b), we show the lowest mean EU-wide CoC consisting of the CoC for PV in Germany and France, and onshore wind in the UK, the Netherlands, Belgium, and Denmark, and the mean EU CoC for offshore wind from the six countries shown in Figure 1. See Supplemental information for cost assumptions and methods.

To understand the offshore wind CoC premium, in this article, we first elucidate the characteristics of offshore wind investments and how these differ from onshore wind and solar PV. Based on these differences, we pinpoint the possible reasons for the offshore wind CoC premium and discuss the mechanisms that cause it. We then outline policies that could reduce investment risks for offshore wind, providing advice to governments seeking to ensure its steady rollout. This article mainly focuses on Europe – one of the largest global markets for offshore wind with ample available data on RE financing costs. Nevertheless, its findings could apply to other emerging offshore wind markets, such as the US¹³.

2. Offshore wind characteristics and their impact on CoC

2.1 Complex project structure

Offshore wind farms have several characteristics that set them apart from onshore wind and solar PV plants, ultimately impacting their CoC. First, the complexity of developing, constructing, and operating an offshore wind farm is much greater than onshore wind and solar PV plants. Besides the harsher environment at sea, unlike onshore wind and solar PV,

offshore wind projects require major additional infrastructure, including underwater substructures and grid infrastructure. To demonstrate the greater project complexity, in Figure 3 a) we break down the capital expenditures (CAPEX) of offshore wind, onshore wind, and solar PV into single categories. In the case of offshore wind, the core technical components comprise only 34% of overall CAPEX, while foundations, grid connection, and installation costs comprise another 48%. In comparison, core technical components account for 45% and 65% of typical utility-scale solar PV and onshore wind CAPEX, respectively. The large shares of grid and foundation costs in the overall CAPEX are a proxy for construction complexity. Offshore wind projects have a complex structure of managerial interfaces with subcontractors hired to develop offshore foundations, the inter-array, and external cables, not to mention harbor management and services¹⁴. Hence, the possibility of cost overruns, cascading delays, and potential conflicts between project manager and subcontractors during the asset construction are higher and, by extension, the overall investment risk increases, leading to higher CoC.

2.2 Concentrated project ownership

Second, offshore wind projects have significantly larger CAPEX amounts than utility-scale solar PV and onshore wind, with an average investment size of 2.4 billion USD compared to 51 and 16 million USD for average onshore wind and utility-scale solar PV projects (Figure 3 b) and Figure 3 c), respectively. The large CAPEX size and construction complexity have concentrated European offshore wind ownership among large-scale utilities and oil & gas companies capable of stomaching the investment sizes and offshore wind construction risks. Unlike onshore wind and solar PV projects with a broader investor pool, utilities like Ørsted (formerly DONG– Danish Oil and Natural Gas), RWE, and Vattenfall, and oil & gas companies such as Equinor (formerly Statoil), Enbridge, and Eni dominate the offshore wind market (see Figure 6 in Supplementary information).

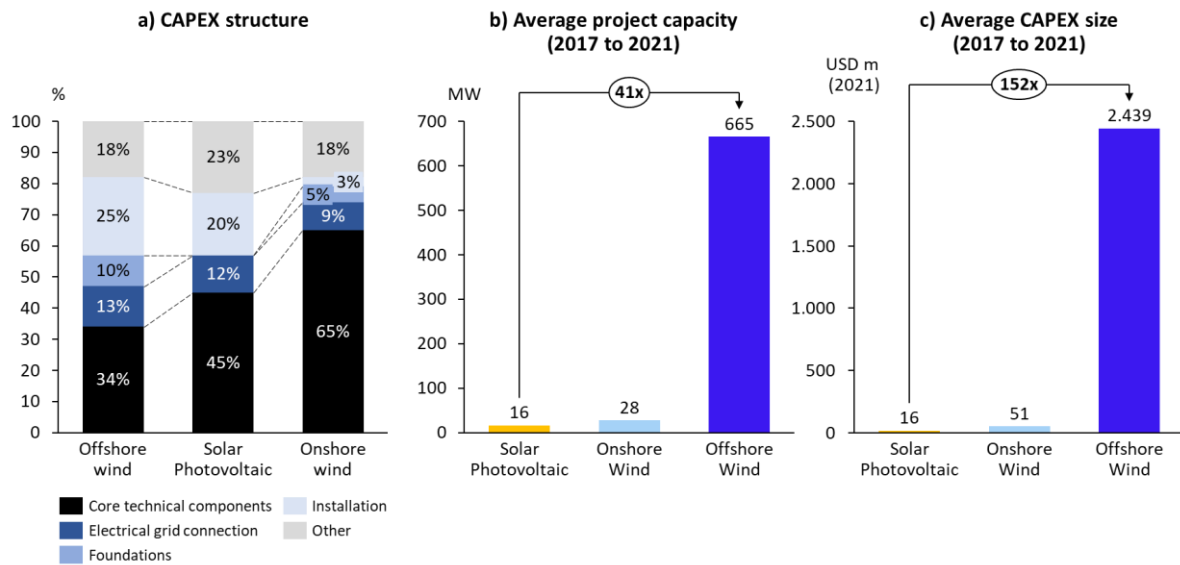


Figure 3: a) Capital expenditures structure for offshore wind, utility-scale solar PV, and onshore wind. Core technical components include nacelle, tower, rotor, blades in offshore and onshore wind, modules, inverters, and racking in case of solar PV. Source: Danish Energy Agency Technology Catalogue¹⁵ for offshore wind, IEA¹⁶ for onshore wind, and solar PV. NREL¹⁷ data used to derive onshore wind installation costs **b)** Average weighted project capacity (MW) for utility-scale projects (over 1 MW) across Germany, Netherlands, Denmark, the UK, Belgium, and France. Source: Bloomberg New Energy Finance (BNEF) **c)** Average weighted CAPEX size (million USD, 2021) for the same markets and technologies. Source: BNEF

Large-scale offshore wind investors have the capital to finance projects through balance sheet financing or project financing – in the latter case, by funding a separate project company with its balance sheet and acquiring debt capital from commercial banks¹⁸. However, companies do not always benchmark the profitability of their investments against their CoC. Instead, they frequently use hurdle rates that equal their return expectations^{8,19,20}, which can be higher than the CoC^{21,22}. Previous returns often influence current return expectations. For example, companies investing in higher risk and return activities – such as companies with large stakes in fossil fuels – might also expect higher returns from their renewable energy investments^{12,23}. The shareholders of many of the new entrants into offshore wind might be accustomed to greater risk-taking and higher returns²⁴. A recent study on CoC finds European utilities with more significant exposure to fossil fuels have greater debt costs and costs of equity²⁵. Therefore, the concentration of offshore wind ownership among large-scale utilities and oil & gas companies might be one reason to explain the CoC premium for offshore wind.

2.3 Revenue volatility and electricity offtake

Another reason might be the allocation of support payments via competitive auctions and the specific design of such remuneration schemes. Higher shares of RE in the European electricity grids and the new EU State Aid Guidelines for Environmental Protection²⁶ ushered the integration of renewables into electricity markets and the allocation of public support via auctions. The combination of competitive auctions and remuneration schemes that connected support payments to electricity prices created additional revenue volatility for onshore and offshore wind²⁷ and solar energy projects in Europe^{27,28}. This situation differs from before 2014, when onshore wind and solar PV were technologies with little track record. Policies like the Feed-in-Tariff (FIT) shielded projects from electricity price risks and guaranteed investors sufficiently high returns²⁹.

The extent of revenue volatility depends on the design of support remuneration schemes, which are largely the same across the three technologies we assess (except in Denmark)¹. The most applied remuneration schemes in Europe, including the one-sided Contract for Difference (CfD) in Germany and the Netherlands and the two-sided CfDs like those used in the UK and Denmark, guarantee producers a floor support price equivalent to their bid in the support auction. However, the remuneration schemes differ according to the rules related to excess revenues when the electricity price exceeds the support price. While the one-sided CfDs enable producers to retain excess revenues, the two-sided CfDs mandate producers to pay these revenues back to the government. The distinction in remuneration rules leads to a difference in revenue volatility during the support contract³⁰. Put differently, investors can speculate on the upside, i.e., electricity prices above the floor price, when using one-sided CfDs, while two-sided CfDs prevent this incentive.

Allowing upside revenue retention enabled bidders in auctions for one-sided CfDs to bid the lowest possible amount or zero. A 0 EUR/MWh bid means the bidder assumes the complete

¹ For onshore wind and solar PV projects Denmark applied fixed feed in premiums⁴⁴, which provide a top-up on the wholesale electricity price

market risk at the time of bidding; provided there is no long-term price-risk mitigation, the project's price volatility would resemble those of a merchant power plant. From 2017 onwards, the German government awarded 2,768 MW of the 4,058 MW of auctioned offshore wind sites to bidders with zero bids³¹. Furthermore, driven by the rapid drop in bid prices for auctioned sites in 2016, the Dutch government decided to organize auctions that allowed “zero-bids” only³¹. As of 2017, bidders competed for the auctioned sites based on qualitative criteria such as “the knowledge and experience of the parties involved”, “contribution to the ecology of the North Sea” and others.^{31–33} Ever since the Netherlands auctioned 3,755 MW or almost all offshore wind sites without price hedging through CfDs^{31,33}. While onshore wind and solar PV projects were also subject to auctions and the same remuneration schemes, Figure 4 shows that the average awarded auction prices remained significantly higher than those for offshore wind (and clearly above zero) in the five analyzed European markets.

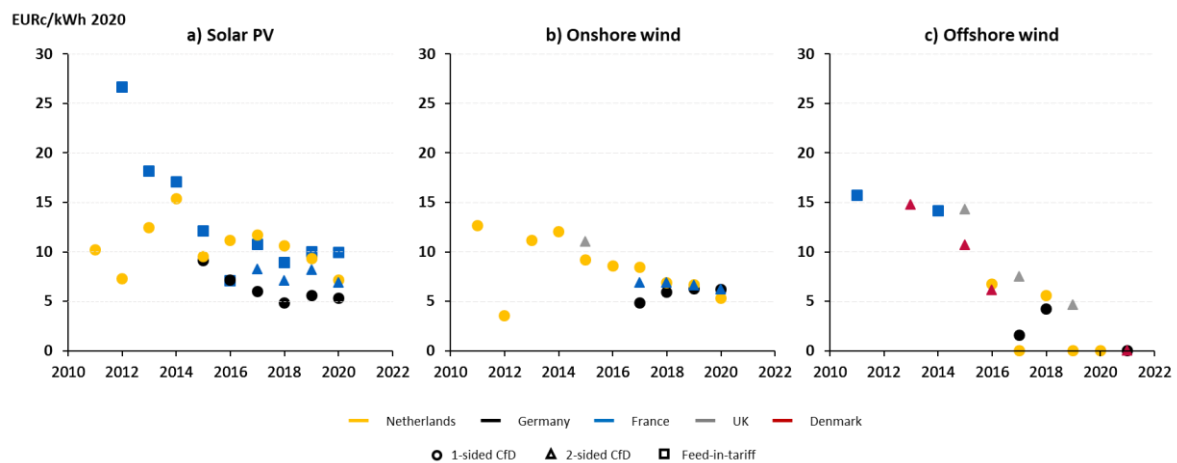


Figure 4: Average awarded auction prices per year from 2010 to 2022 for a) solar PV b) onshore wind and c) offshore wind. Sources: for onshore wind and solar PV auctions we use the AURES2 auction database and specifically the column Adjusted average awarded price [ct_2019 / kWh]. We use Jansen et al. (2022) and the column Winning bid, EUR2020/ MWh (own calculation) for offshore wind auction data. We adjust the AURES2 prices to 2020 values using a 2% inflation rate for all the countries. We do not chart the auctions for Danish fixed premiums for onshore wind and solar PV as these are not directly comparable to the other auction awards (a fixed premium is an add on to the electricity price)

In principle, one-sided CfDs can also stabilize revenues provided they guarantee a high-enough floor support price. However, there are many reasons why auctions for one-sided CfDs failed to achieve this, leading to zero-bid auctions for offshore wind. First, the auction

designs directly impact this development, for instance, the decision of the Dutch government to allow only zero-bid auctions and instead select winners based on qualitative criteria. Another auction design example is the 2021 auction for the 800 – 1000 MW Thor offshore wind farm in Denmark³⁴ resulting in several zero bids and a lottery draw to decide on the winning bidder³⁵. Although the auction was for a two-sided CfD, the Danish Energy Agency designed the auction with a clause stipulating maximum CfD payments from the winning bidder to the government. After reaching the maximum amount of 2.9 billion DKK or 390 million EUR², the bidder has no more obligations to pay the government³⁶, and in effect, the scheme turns from a two-sided to a one-sided CfD. Therefore, bidders speculated on the potential earnings they could achieve by selling electricity outside the government-backed remuneration schemes. In connection with this, unlike onshore wind and solar PV auctions that call bidders to compete for projects in rounds – where each round is expressed in the volume of installed capacity – offshore wind auctions are typically single-item, meaning bidders compete for single sites. The growing interest in offshore wind from well-capitalized utilities and oil & gas companies meant fierce competition for the sites.

Second, project sponsors expect an increase in wholesale electricity prices in the coming decades and significant future cost reductions with larger turbine sizes in the coming years, leading to lower production costs. Third, zero bids have a real-option component because of the long timelines between the auction award and the project realization³⁷. Among the countries we assess, successful offshore wind bidders reached, on average, their Final Investment Decision (FID) 25 months³ after the auction award date³¹, meaning they had time to reassess the market and their financing arrangements and cancel the awarded contract. The non-realization penalties for Germany's first successful zero-bid projects amounted to between 2.5% and 3.8% of total project development costs³⁷. Hence the bidders faced high potential earnings and a relatively smaller downside of paying the penalty. Finally, it is

² Expressed in 2021 prices

³ This excludes France, where projects needed an average of 100 months to reach FID. However, this was due to permitting issues that led to substantial projects delays. Hence, we exclude France from analyzing average months between an auction award date and FID date.

important to note that bidding zero did not mean the projects were subsidy-free, as the German and Dutch governments paid for the grid connection and site assessment costs³¹. Therefore, also for “zero bids”, the German and the Dutch governments still transferred significant public funds into connecting the projects to the grid and paying for a substantial amount of site development.

The effects of zero-bids for CoC are twofold. First, project sponsors compensate for the higher price risk by increasing their cost of capital or hurdle rates, compared to investing in the same project with stable revenues^{38–41}. Figure 1 implies that Germany - which implements a one-sided CfD - has a significantly larger offshore wind CoC premium than France and UK, where investors compete in auctions for two-sided CfDs⁴. Second, to make their projects bankable, zero bids can lead sponsors to arrange alternative revenue stabilization mechanisms before reaching an FID. These involve signing corporate Power Purchase Agreements (PPA) with companies with an investment-grade credit rating⁴ and significant long-term demand for electricity⁴¹ – such as Amazon, Google, and Facebook – the top three off-takers of renewable electricity worldwide in 2020⁴². Such arrangements enable the projects to reach financial close through project financing, the dominant way of financing offshore wind assets in Europe¹⁸. However, the financing conditions for projects backed with corporate PPAs greatly depend on the volume of project electricity production contracted under the PPA and the credit-worthiness of the off-taker.

Corporate PPA contracts with highly rated off-takers, long duration, and price hedge for high shares of contracted electricity volume in the project’s overall production have the most positive effect on financing. However, they are still worse than having government-backed remuneration. According to recent survey data (from Australia, but still relevant for this discussion), renewable energy projects with greater exposure to corporate off-takers and merchant risks tend to have higher credit spreads and lower debt shares than CfDs⁴³. Moreover, banks typically mandate loan repayment periods equaling the duration of PPAs.

⁴ From Aaa to Baa3 for Moody’s, AAA to BBB- for Standard & Poor’s and AAA to BBB1 for Fitch⁶²

Recent corporate PPAs with offshore wind farms usually have a duration of 10 to 15 years⁵, shorter than government-backed remuneration schemes that typically last 15 to 20 years⁴⁴. Hence, corporate PPAs decrease the timespan projects sponsors have to repay loans, which leads to lower debt-to-equity ratios⁴⁵. Overall, the impacts of zero-bids and the greater reliance of project sponsors to mitigate risks through the private sector results in higher CoC, contributing to the offshore wind CoC premium.

We summarize the offshore wind project characteristics leading to the CoC premium in section A of Figure 5 and in section C) we also outline the policy options and mechanisms leading to a decrease in offshore wind CoC premiums, which we discuss in the next section.

⁵ For example see references ^{63–65}

A) Offshore wind project characteristic	1. Complex project structure	2. Concentrated project ownership	3. Revenue volatility and electricity offtake
	Significant additional investments into technical components other than wind turbines, including foundations and grid infrastructure, leading to high project and construction complexity	The project complexity and large capital expenditures (CAPEX) lead to concentrated project ownership among large-scale utilities and oil & gas companies that can stomach such large and complex projects.	One-sided CfDs encourage zero bid prices in offshore wind auctions for renewable energy support, leading to revenue volatility. Moreover, some countries like the Netherlands implemented an auction rule allowing only zero bids.
B) Costs of capital impact	The project complexity increases the managerial interfaces with subcontractors hired to develop the individual project segments. The possibility of cost overruns and cascading delays is higher, leading to a CoC increase	The large investors that own offshore wind farms might have a bigger appetite for risk due to their past investments in high-risk & high-return fossil fuel infrastructure. Therefore, their shareholders are accustomed to higher returns and expect the same from offshore wind, leading to larger CoC.	Zero bid projects lead to full exposure to merchant risks and increase return expectations, i.e., CoC. To stabilize their revenues, project sponsors may sign corporate PPAs, which generally lead to worse financing conditions than government-backed remuneration schemes.
C) Policy options and their effect on costs of capital	Enabling project environment to ease entry into offshore wind	Revenue stabilization	Revenue stabilization and power purchase and credit guarantees
	<ol style="list-style-type: none"> 1. Government pre-development of project sites to reduce project development timelines 2. Simplified and fast permitting regime 3. Development of port infrastructure capable of handling large-scale offshore wind projects 	<ol style="list-style-type: none"> 1. Two-sided CfDs to stabilize revenues and facilitate the refinancing market for offshore wind assets, leading to sales of project stakes to investors with lower return requirements, such as institutional investors 	<ol style="list-style-type: none"> 1. Two-sided CfDs to stabilize revenues by eliminating incentives to bid zero in offshore wind auctions 2. Power purchase and credit guarantees to improve offtaker risks in cases when corporate PPAs are the only option to stabilize revenues

Figure 5: Summary table of offshore wind project characteristics, their impacts on costs of capital and policy options to reduce the CoC premium

3. Policy options to reduce the CoC premium

3.1 Revenue stabilization via two-sided CfDs

There is consensus among policy experts and industry practitioners that stabilizing revenues is most effective in reducing the CoC of renewable energy projects. Both one-sided and two-sided CfDs can stabilize revenues, with two-sided CfDs being more favorable for debt financing, as argued above, and by industry and academia^{10,14,30,38,40,43,46}. The optimal CfD designs regarding hedging, the production volume, the reference period duration, etc., are the subject of academic discussion⁴⁶. However, apart from their effect on revenue stabilization, the current debate lacks input on how revenue stabilization impacts offshore wind transactions and how this ultimately leads to lower CoC.

First, the CoC is a dynamic value that changes during the project's lifetime. As the projects advance, transitioning from development and construction to operation, their risks decrease, and so do return expectations from investors^{14,47}. The change in the assets risk profile allows project sponsors developing and constructing the project to refinance – i.e., sell project stakes to investors with lower return requirements or negotiate better terms with lenders. CfDs with a floor price that secures most project revenues facilitate this process by guaranteeing long-term price stability. For example, to recycle capital back into the company and reduce the project CoC, Ørsted conducted so-called “farm downs” early on. These involve selling a minority stake to passive investors with lower return requirements⁴⁸, for instance, its 258 MW Burbo Bank offshore wind farm (with two-sided CfD from the UK)⁴⁷. Such passive investors include pension funds, insurance companies, or corporations seeking to green their electricity production.

In contrast, merchant projects without government-backed remuneration demonstrate how the lack of government risk hedging transfers the project's value to corporates willing to hedge price risks. Such transactions might lead to higher CoC considering the corporate's lower credit rating vis-à-vis western European governments, worse PPA terms (such as shorter duration) than those for government-backed remuneration, or altogether absence of any PPA contract. An example is the Netherlands' Hollandse Kust Zuid (HKZ) I & II projects. Vattenfall won the projects with zero-bids⁴ and sold a 49.5% stake to BASF at almost no profit, while in turn, BASF signed a corporate PPA securing the project's revenues⁴⁹. Following this, BASF sold half of its shares to Allianz⁵⁰ at a significant profit margin, mainly driven by the project's corporate PPA.

Therefore, European policymakers governing Europe's main offshore wind markets should consider CfDs as mechanisms with two critical roles. First, CfDs transfer price-risk hedging to stable Western European states. Second, they facilitate project re-financing and sales, helping broaden the offshore wind project ownership structure to investors with lower CoC. As project developers anticipate selling project stakes and account for this during the early

development, a more effective revenue stabilization mechanism will ultimately allow project sponsors to submit lower bids into auctions, decreasing support costs for taxpayers¹⁴.

3.2 Power purchase and credit guarantees

Besides revenue stabilization, governments could undertake several other measures for projects that are not de-risked via governmental revenue stabilization but sell their electricity to commercial customers. One option is to provide credit guarantees to banks issuing loans to projects signing a PPA with a corporate counterparty with a lower credit rating or no official rating from a rating agency^{51,52}. To our knowledge, Norway's Power Purchase Guarantee Scheme is currently the only such scheme in Europe. Under the scheme, Norway's export credit agency Eksfin guarantees sellers of renewable electricity a maximum of 80% of outstanding financial obligations from corporate buyers from Norway's wood processing, metal production, and chemical industries⁵³. For example, Green Investment Group – a UK-based green infrastructure investor – recently signed 18-year PPAs for its two Norwegian onshore wind farms (126.8 MW) with Norway's steel producer Eramet^{54–56}, a company not rated by any rating agency⁵⁷. The scheme reduces the risk of the corporate off-takers' inability to pay the purchased electricity due to events like financial insolvency. The Danish export credit agency EKF also provides guarantees, however, not for corporate power purchases but for commercial loans given to renewable energy investors using Danish technology, for instance, wind turbines. Schemes that place the weight of governments with solid credit ratings behind offshore wind investments could help developers with zero-bids finance their investments with more favorable terms.

3.3 Enabling project environment

In addition to addressing revenue and off-taker risks, as part of their policy mix to reduce offshore wind CoC, governments could also tackle other well-documented investment barriers - developing efficient permitting procedures and stable regulatory frameworks. A case in point is the USA, which plans to build 30 GW of offshore wind until 2030 but currently has only 42 MW of installed capacity, partly because of its complex permitting regime and changes in federal governments that put issued permits into question⁵⁸. To date, US

authorities held auctions for seabed rights very early in the project development process, when uncertainty regarding costs and revenues is still high¹³. To reduce the permitting complexity and development risks, policymakers can follow the example of Denmark, Netherlands, and in some cases, Germany, that predevelop offshore wind sites, thereby reducing project development duration and costs. Furthermore, a thriving offshore wind industry requires a developed port infrastructure that minimizes construction, operation, and maintenance risks. These measures cannot directly reduce the project complexity. However, actions like these could ease project development, creating a more accessible entry point for investors into offshore wind and facilitating learning across the technology and financing value chains.

Altogether, the measures outlined in Figure 5 could help reduce the CoC of offshore wind. Notably, the effect of such public risk mitigation strategies on the overall public cost of offshore wind deployment depends on the policy design. Reducing the CoC premium for offshore wind in a two-sided CfD auction could reduce the guaranteed floor price, therefore decreasing public deployment costs. In the case of a one-sided CfD auction, however, risk mitigation strategies, such as guarantees and the enabling environment (see above), might fail at reducing the public cost because current bids are already at zero in many cases. Instead, this could increase the profit margins of private developers when they sell project stakes. Hence, policymakers should calibrate de-risking policies carefully to achieve a fast rollout of offshore wind in Europe while ensuring the lowest possible public cost. Smart policy design can contribute to keeping offshore wind deployment on track with climate targets in the EU and beyond.

Study limitations

This study has several limitations. First, CoC is confidential data that is hard to come by. To our knowledge, we build on the most extensive available datasets for offshore wind CoC, which, however, have relatively few data inputs per technology and country (also due to the person-hour effort for personal interviews needed to gather these sensitive data). For further

details on the methods used to collect the CoC values, the reader should refer to Roth et al. (2021), describing the steps in detail. Regarding the IRENA (2023) data, the study report is forthcoming, however similar methods were used. We use the IRENA data with permission from the authors. Second, offshore wind is a new technology with fewer project examples per country and policy design. Therefore, conclusions regarding policy effectiveness are difficult. Third, our study mainly investigates Europe. We do not analyze other major markets, such as China and USA, which might have different CoC values, and whose local context might lead to different conclusions regarding policies that decrease CoC.

Supplementary information: data and methods

Figure 1

We merged the data from two financing cost surveys^{5,6}. For data from Roth et al. (2021), we used the full survey dataset and not the averaged values available in the online depository Zenodo. Readers of iScience can access the full dataset by contacting the original data provider Eclareon. Furthermore, the IRENA (2023) data is forthcoming. We calculate the offshore wind CoC premium in Figure 1 using equations 1 to 5:

$$\bar{CoC}_{tech/country-i} = \sum_{2017}^{2021} CoC_{tech/country-i} / N_{tech/country-i} \quad (1)$$

$$CoC_{offshore p/country-i} = \bar{CoC}_{offshore/country-i} - \min (\bar{CoC}_{onshore/country-i}, \bar{CoC}_{solar/country-i}) \quad (2)$$

$$\bar{CoC}_{offshore/EU} = \sum \bar{CoC}_{offshore/Country-i} / N_{countries} \quad (3)$$

$$\bar{CoC}_{min tech/EU} = \sum \min (\bar{CoC}_{onshore/Country-i}, \bar{CoC}_{solar/Country-i}) / N_{countries} \quad (4)$$

$$\bar{CoC}_{offshore p/EU} = \bar{CoC}_{offshore/EU} - \bar{CoC}_{min tech/EU} \quad (5)$$

where $\bar{CoC}_{tech/country-i}$ is the average cost of capital per technology and country i , $\sum_{2017}^{2021} CoC_{tech/country-i}$ is the sum of CoC values per technology and country i , $N_{tech/country-i}$ is the number of survey inputs for each technology and country i , $CoC_{offshore p/country-i}$ is the offshore wind premium per country i , $\bar{CoC}_{offshore/EU}$ is the average offshore wind cost of capital for the selected EU countries, $\bar{CoC}_{min tech/EU}$ is the average of the average minimum

CoC per technology and country and the $\bar{CoC}_{offshore\ p/EU}$ is the offshore wind CoC premium on the EU level.

Figure 2

We calculate the LCOE following Egli et al. (2018)⁹, and as shown in Equation 1:

$$LCOE = \frac{CAPEX_{it}}{\sum_{r=1}^{r=27} \frac{FLH_{ity}}{(1 + CoC_i)^y}} + \frac{\sum_{r=1}^{r=27} \frac{OPEX_{ity}}{(1 + CoC_i)^y}}{\sum_{r=1}^{r=27} \frac{FLH_{ity}}{(1 + CoC_i)^y}} \quad (3)$$

where $CAPEX_{it}$ is the initial capital expenditure, FLH_{ity} are the full-load hours in years y , the CoC_i are the costs of capital values from Figure 1, and the $OPEX_{ity}$ are the operational expenditures in years y . For calculating the LCOE, we use the investment data for offshore wind turbines for 2020 provided by the Danish Energy Agency (DEA)¹⁵ including CAPEX and fixed OPEX values for 2020, an operational lifetime of 27 years and full load hours equaling 4.400 MWh/MW¹⁵. Furthermore, we apply an inflation index to the OPEX values, considering a 2% inflation rate during the project's lifetime.

Figure 3 a)

Regarding Figure 3 a), we assume the cost structure for offshore wind turbines from the DEA¹⁵ (page 245). Regarding onshore wind and solar PV, we take the cost structure from the International Energy Agency (IEA)⁵⁹. We do not assume DEA data for onshore wind and solar PV because **1)** the DEA data on solar PV does not include a separate category for racking. In our analysis, we compare the share of core technical components between the technologies, including nacelle, tower, rotor, and blades for offshore and onshore wind and modules, inverters, and racking in the case of solar PV. Therefore, assuming DEA data would make comparisons between solar PV and other technologies incomparable **2)** the DEA divides onshore wind turbine costs into equipment, installation, decommissioning, grid

connection etc. Like solar PV, this makes the direct comparison with offshore wind impossible – specifically concerning foundation costs.

On the other hand, assuming IEA data enables direct comparisons between the three technologies, with one exception, which we adjust for. The IEA data does not explicitly include installation costs. We assume a 3.1% installation costs share from NREL⁶⁰ and deduct this from the IEA cost categories “other” – 15% and “freight” – 6% to arrive at the 18% “other” cost category shown in Figure 3 a).

Figure 3 b)

We calculate the average project capacity using the reported transaction capacity in the asset finance database from Bloomberg New Energy Finance⁶¹ for newly built assets only. The projects are filtered for those that had secured financing, were under construction, were commissioned (fully or partially), or had operation or construction suspended i.e., financing was arranged for them. For offshore wind, we exclude floating offshore plants which are currently in the demonstration phase. Further, only projects where disclosed transaction values exist are evaluated. The average project capacity for offshore wind, onshore wind, and solar PV is thereafter calculated by averaging the reported capacities in Belgium, Denmark, France, Germany, Netherlands and UK, between 2017 and 2021.

Figure 3 c)

We calculate the average CAPEX size using the reported transaction value in US dollar in the asset finance database from Bloomberg New Energy Finance⁶¹ for newly built assets only. Like Figure 3b) the projects are filtered for those that had secured financing, were under construction, were commissioned (fully or partially), or had operation or construction suspended i.e., financing was arranged for them. For offshore wind, we exclude floating offshore plants which are currently in the demonstration phase. The average CAPEX size for offshore wind, onshore wind, and solar PV are calculated by averaging the reported transaction values in Belgium, Denmark, France, Germany, Netherlands, United Kingdom, between 2017 and 2021, albeit adjusted for inflation. The transaction values are adjusted to

2021 levels using consumer price inflation data sourced from the World Bank for individual countries⁶¹.

Figure 4

We calculate the onshore wind and solar PV average auction results based on the AURES2 auctions database⁴⁴ specifically, the column “Adjusted average awarded price [ct_2019 / kWh]”. Regarding offshore wind auctions, we use the data from Jansen et al. (2022)⁴ containing a more comprehensive database of offshore wind auction results. We convert the AURES 2 auction results from 2019 to 2020 values using a 2% inflation rate to make the auction results comparable. The values shown in Figure 4 are average auction results per technology, year, country, and remuneration scheme. We conduct the calculations in Excel.

Figure 6

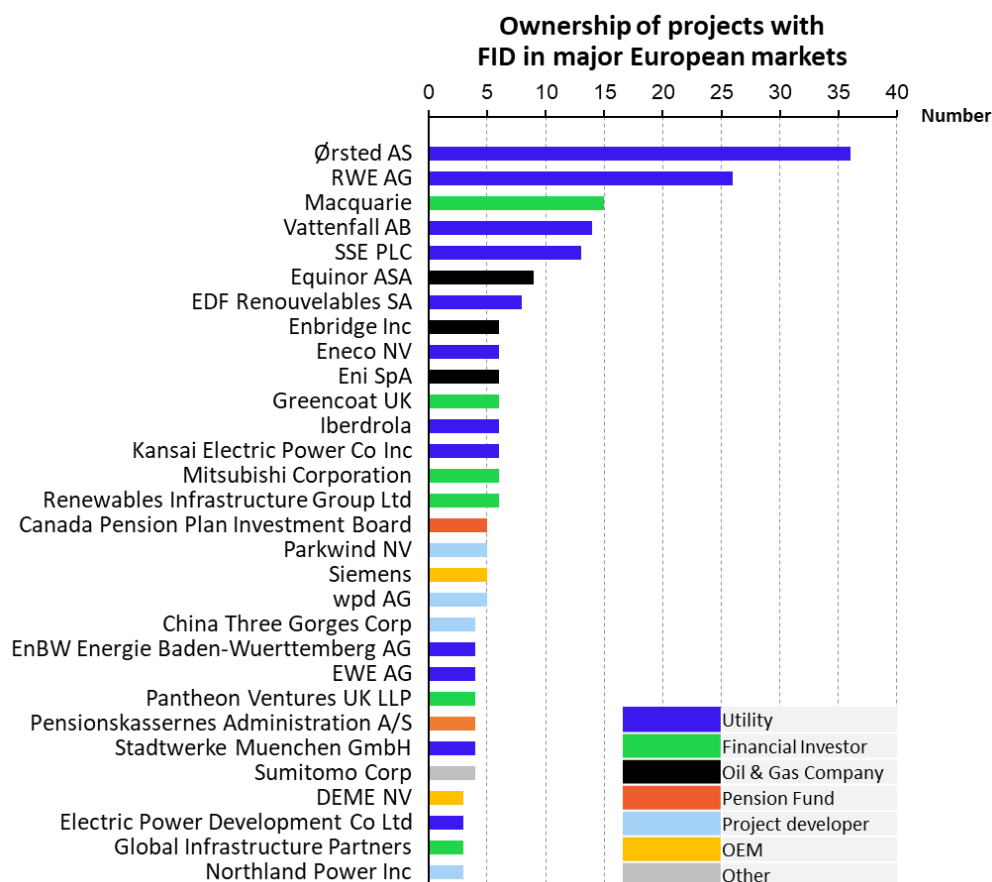


Figure 6: Count of ownership in projects with Final Investment Decision (FID) in the major European markets, including Germany, the UK, Netherlands, Belgium, Denmark, and France. OEM refers to original equipment manufacturers. Source: BNEF

We calculate the number of projects a firm has participated in using the reported project ownership data in the renewable project database from Bloomberg New Energy Finance⁶¹ for newly built assets only. The projects are filtered for those that had secured financing, were under construction, were commissioned (fully or partially), or had operation or construction suspended i.e., financing had been arranged. For offshore wind, we exclude floating offshore plants which are currently in the demonstration phase. The number of projects is thereafter calculated by summing the reported projects in Belgium, Denmark, France, Germany, Netherlands and UK, prior to 2021. The classification of firms is conducted using industry classification obtained from Bloomberg terminal under the Bloomberg Industry Classification

System. The classification is thereafter supplemented with manual online inspection of the websites of 147 companies which own offshore wind assets.

Author contributions

Conceptualization, M.Đ., A.G., F.E., B.S.; Methodology, M.Đ., A.G., F.E., B.S.; Software, A.G.; Investigation, M.Đ., A.G.; Data Curation M.Đ., A.G.; Writing – Original Draft, M.Đ.; Writing – Review & Editing, M.Đ., A.G., F.E., B.S.; Visualization, M.Đ., A.G., Supervision, B.S., Funding Acquisition, B.S.

Acknowledgments

We are grateful for the generous funding from the European Union's Horizon 2020 research and innovation program, European Research Council (ERC) (Grant Agreement No. 948220, Project GREENFIN). We would also like to thank Jérôme Guillet for commenting on the early version of this commentary.

Declaration of interest

We disclose that we have no financial or other interests related to the submitted work.

References

1. Saul, J., and Wade, W. (2022). The Great US Offshore Wind-Power Boom Has Begun to Falter. Bloomberg.
2. COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES (2022). Commonwealth wind, LCC's motion for a one-month suspension of proceedings.
3. Klaaßen, L., and Steffen, B. (2023). Meta-analysis on necessary investment shifts to reach net zero pathways in Europe. *Nat Clim Chang*. 10.1038/s41558-022-01549-5.
4. Jansen, M., Beiter, P., Riepin, I., Müsgens, F., Guajardo-Fajardo, V.J., Staffell, I., Bulder, B., and Kitzing, L. (2022). Policy choices and outcomes for offshore wind auctions globally. *Energy Policy* 167. 10.1016/j.enpol.2022.113000.
5. Roth, A., Đukan, M., Anatolitis, V., Jimeno, M., Banasiak, J., Brückmann, R., and Kitzing, L. (2021). Financing conditions of renewable energy projects – results from an EU wide survey. *Open Research Europe* 1, 136. 10.12688/openreseurope.13969.1.
6. IRENA (2023). The cost of financing for renewables (forthcoming).
7. Steffen, B. (2020). Estimating the cost of capital for renewable energy projects. *Energy Econ* 88, 104783. 10.1016/j.eneco.2020.104783.
8. Titman, S., and Martin, J.D. (2008). *Valuation: The Art and Science of Corporate Investment Decisions*.
9. Egli, F., Steffen, B., and Schmidt, T.S. (2018). A dynamic analysis of financing conditions for renewable energy technologies. *Nat Energy*. 10.1038/s41560-018-0277-y.
10. Đukan, M., and Kitzing, L. (2023). A bigger bang for the buck: The impact of risk reduction on renewable energy support payments in Europe. *Energy Policy* 173, 113395. 10.1016/j.enpol.2022.113395.
11. Hirth, L., and Steckel, J.C. (2016). The role of capital costs in decarbonizing the electricity sector. *Environmental Research Letters* 11.
12. Donovan, C.D., and Corbishley, C. (2016). The cost of capital and how it affects climate change mitigation investment.
13. Hansen, T.A., Kitzing, L., Wilson, E.J., Fitts, J.P., Beiter, P., Guillet, J., Jansen, M., Münster, M., Pinney, V., Salman, U., et al. (2022). The Grand Challenges of Offshore Wind Financing in the U.S: A Report from the Offshore Wind Financing Business-Academia Collaboration Workshop.
14. World Forum Offshore Wind (2022). *Financing Offshore Wind*.
15. Danish Energy Agency (2022). *Technology Data: Generation of Electricity and District Heating*.
16. IEA (2021). What is the impact of increasing commodity and energy prices on solar PV, wind and biofuels? IEA, Paris .
17. Stehly, T., Beiter, P., and Duffy, P. (2019). *Cost of Wind Energy Review*.
18. Wind Europe (2022). *Financing and investment trends: The European wind industry in 2021*.

19. Graham, J.R., and Harvey, C.R. (2001). The theory and practice of corporate finance: evidence from the field. *J financ econ* 60, 187–243. 10.1016/S0304-405X(01)00044-7.
20. Brounen, D., Jong, A. de, and Koedijk, K. (2004). Corporate finance in Europe: Confronting theory with practice. *Financ Manage*.
21. Meier, I., and Tarhan, V. (2007). Corporate Investment Decision Practices And the Hurdle Rate Premium Puzzle investment decisions. <http://dx.doi.org/10.2139/ssrn.960161>.
22. Brunzell, T., Liljeblom, E., and Vaihekoski, M. (2013). Determinants of capital budgeting methods and hurdle rates in Nordic firms. *Accounting and Finance* 53, 85–110. 10.1111/j.1467-629X.2011.00462.x.
23. Helms, T., Salm, S., and Wüstenhagen, R. (2015). Investor-Specific Cost of Capital and Renewable Energy Investment Decisions. In *Renewable Energy Finance* (IMPERIAL COLLEGE PRESS), pp. 77–101. 10.1142/9781783267774_0004.
24. Lesser, C. (2021). The compelling case of merchant risk for financing renewable energy projects – 8 opportunities for traditional energy companies. <https://apricum-group.com/the-compelling-case-of-merchant-risk-for-financing-renewables-projects-8-opportunities-for-traditional-energy-companies/>.
25. Xiaoyan, Z., Wilson, C., Limburg Anthony, Shrimali, G., and Caldecott, B. (2023). Energy Transition and the Changing Cost of Capital: 2023 Review.
26. European Commission (2014). Communication from the Commission — Guidelines on State aid for environmental protection and energy.
27. Đukan, M., and Kitzing, L. (2021). The impact of auctions on financing conditions and cost of capital for wind energy projects. *Energy Policy* 152. 10.1016/j.enpol.2021.112197.
28. Đukan, M., Kitzing, L., Bruckmann, R., Jimeno, M., Wigand, F., Kielichowska, I., Klessmann, C., and Breitschopf, B. (2019). Effect of auctions on financing conditions for renewable energy.
29. Kitzing, L., Mitchell, C., and Morthorst, P.E. (2012). Renewable energy policies in Europe: Converging or diverging? *Energy Policy* 51, 192–201. 10.1016/j.enpol.2012.08.064.
30. May, N., Neuhoff, K., and Richstein, J.C. (2018). Affordable Electricity Supply via Contracts for Difference for Renewable Energy. *DIW Weekly Report* 8, 251–259.
31. Jansen, M., Staffell, I., Kitzing, L., Quoilin, S., Wiggelinkhuizen, E., Bulder, B., Riepin, I., and Müsgens, F. (2020). Offshore wind competitiveness in mature markets without subsidy. *Nat Energy* 5, 614–622. 10.1038/s41560-020-0661-2.
32. RVO (2019). Hollandse Kust (Zuid) Wind Farm Zone, Sites I and II. <https://english.rvo.nl/information/offshore-wind-energy/hollandse-kust-zuid-wind-farm-zone-i-and-ii>.
33. RVO (2023). Hollandse Kust (west) Wind Farm Zone. <https://english.rvo.nl/information/offshore-wind-energy/hollandse-kust-west-wind-farm-zone>.
34. Larsen, L.T., and Kitzing, L. (2020). Design of the upcoming offshore wind tender Thor in Denmark.

35. Danish Energy Agency (2021). News about Thor. <https://ens.dk/en/our-responsibilities/wind-power/ongoing-offshore-wind-tenders/thor-offshore-wind-farm/news-about>.
36. Danish Energy Agency (2021). Subsidy scheme, award criterion and costs to be included in the tender, Thor Offshore Wind Farm.
37. Musgens, F., and Riepin, I. (2018). Is offshore already competitive? Analyzing German offshore wind auctions. In International Conference on the European Energy Market, EEM (IEEE Computer Society). 10.1109/EEM.2018.8469851.
38. Aurora Energy Research (2018). The new economics of offshore wind.
39. Ørsted (2017). DONG Energy awarded three German offshore wind projects. <https://orsted.com/en/media/newsroom/news/2017/04/dong-energy-awarded-three-german-offshore-wind-projects>.
40. ARUP (2018). Cost of Capital Benefits of Revenue Stabilisation via a Contract for Difference.
41. Heiligtag, S., Kühn, F., Küster, F., and Schabram, J. (2018). Merchant risk management: The new frontier in renewables.
42. Varro, L., and Kamiya, G. (2021). 5 ways Big Tech could have big impacts on clean energy transitions. IEA. <https://www.iea.org/commentaries/5-ways-big-tech-could-have-big-impacts-on-clean-energy-transitions>.
43. Gohdes, N., Simshauser, P., and Wilson, C. (2022). Renewable entry costs, project finance and the role of revenue quality in Australia's National Electricity Market. *Energy Econ* 114. 10.1016/j.eneco.2022.106312.
44. AURES II (2020). AURES II Auction Database. <http://aures2project.eu/auction-database/>.
45. Bodmer, E. (2014). Corporate and Project Finance Modeling : Theory and Practice. In, pp. 465–482.
46. Schlecht, I., Maurer, C., and Hirth, L. (2023). Financial Contracts for Differences.
47. offshoreWIND.biz (2016). DONG Sells Half of Burbo Bank Extension to PKA, LEGO. <https://www.offshorewind.biz/2016/02/11/dong-sells-half-of-burbo-bank-extension-to-pka-lego/#:~:text=DONG>.
48. McKinsey & Company (2020). Ørsted's renewable energy transformation.
49. BASF (2021). Vattenfall verkauft 49,5 Prozent des Offshore-Windparks Hollandse Kust Zuid an BASF. <https://www.basf.com/global/de/media/news-releases/2021/06/p-21-238.html>.
50. BASF (2021). BASF to sell 25.2% of the offshore wind farm Hollandse Kust Zuid to Allianz. <https://www.basf.com/global/en/media/news-releases/2021/12/p-21-400.html>.
51. Baringa (2022). Commercial Power Purchase Agreements: A Market Study including an assessment of potential financial instruments to support renewable energy Commercial Power Purchase Agreements.
52. Hunt Lucy (2020). Keeping the energy transition on track: What's next for PPAs and business leadership in renewable energy? World Business Council for Sustainable Development. <https://www.wbcsd.org/Overview/News-Insights/WBCSD-insights/Keeping-the-energy-transition-on-track-What-s-next-for-PPAs-and-business-leadership-in-renewable-energy>.

53. Eksfin (2022). Power purchase guarantee. <https://www.eksfin.no/en/products/power-guarantee/>.
54. Green Investment Group (2020). Green Investment Group enters into power agreements with Eramet Norway. <https://www.greeninvestmentgroup.com/en/news/2020/green-investment-group-enters-into-power-agreements-with-eramet-norway.html>.
55. Green Investment Group (2019). Tysvær Wind Farm. <https://www.greeninvestmentgroup.com/en/projects-and-perspectives/tysvaer-wind-farm.html>.
56. Green Investment Group (2020). Buheii Wind Farm. <https://www.greeninvestmentgroup.com/en/projects-and-perspectives/buheii-windfarm.html>.
57. Bloomberg (2023). Bloomberg Terminal. <https://www.bloomberg.com/professional/solution/bloomberg-terminal/>.
58. Levy, M. Offshore Wind Development: Federal Permitting Program Challenges. <https://eelp.law.harvard.edu/2020/03/offshore-wind-development-federal-permitting-program-challenges/>.
59. IEA (2021). What is the impact of increasing commodity and energy prices on solar PV, wind and biofuels? <https://www.iea.org/articles/what-is-the-impact-of-increasing-commodity-and-energy-prices-on-solar-pv-wind-and-biofuels>.
60. NREL (2012). Offshore Wind Plant Balance-of-Station Cost Drivers and Sensitivities. 56132.
61. BloombergNEF (2023). Bloomberg New Energy Finance. <https://about.bnef.com/>.
62. Herwig Langohr, and Patricia Langohr (2015). Credit Ratings. In *The Rating Agencies and their Credit Ratings* (John Wiley & Sons, Inc.), pp. 23–88. 10.1002/9781119208785.ch2.
63. offshoreWIND.biz (2023). German Heavyweights Sign Offshore Wind Power Purchase Agreements. <https://www.offshorewind.biz/2023/01/16/german-heavyweights-sign-offshore-wind-power-purchase-agreements/>.
64. Axpo (2021). Axpo signs wind farm PPA with Borealis in Belgium. <https://www.axpo.com/de/en/about-us/media-and-politics/media-releases.detail.html/media-releases/2021/axpo-signs-wind-farm-ppa-with-borealis-in-belgium.html>.
65. offshoreWIND.biz (2022). EnBW Secures Another Long-Term Power Purchase Agreement for Subsidy-Free He Dreiht. <https://www.offshorewind.biz/2022/11/03/enbw-secures-another-long-term-power-purchase-agreement-for-subsidy-free-he-dreht/>.